

Council Solutions Kerbside Waste Tender Outcomes

Originating Officer	Senior Procurement Specialist - Colin Heath
Corporate Manager	N/A
General Manager	Chief Executive Officer - Adrian Skull
Report Reference	GC190813F03

Confidential**REPORT OBJECTIVE**

This report presents to Council the outcomes of a joint Council Solutions Waste Services tender process, and seeks authorisation for the CEO to finalise negotiations with preferred suppliers and execute final contracts under delegation (commencing May 2020 on completion of existing waste contracts).

EXECUTIVE SUMMARY

Council has previously endorsed the City of Marion participation in a joint Waste Services tender process (led by Council Solutions), following consideration of a S48 Prudential Management Review of Waste Services (GC190312F02).

The City of Marion is one of four councils together with Adelaide City, Charles Sturt and Port Adelaide Enfield councils (together the "Participating Councils") that received Australian Competition and Consumer Commission ("ACCC") authorisation to undertake collaborative procurement of Waste Management Services via three separate Requests for Tender ("RFT"), with different service scopes being released for:

- RFT 1 - Kerbside Collection of the mobile garbage bins ("MGB")
- RFT 2 - Processing and Disposal of
 - recyclable materials;
 - organic material; and
 - residual waste (not applicable for the City of Marion as we dispose of residual waste via arrangements with SRWRA).
- RFT 3 - Ancillary Services:
 - street litter bin collection;
 - bulk bin collection (for higher density areas and/or Council owned facilities); and
 - hard waste collection/disposal (disposal only applicable for City of Marion)

Council Solutions released the above three RFT packages on the 18 September 2018 and tenders closed on 12 December 2018.

Over the past seven months an extensive tender evaluation process has been undertaken. All tenders were evaluated in accordance with an approved Evaluation Plan. The Evaluation Panel (led by a Council Solutions representative and comprising subject matter experts from all Participating Councils, together with input from technical, commercial and legal advisors) assessed all tenders in a staged approach, identifying those that presented the most compelling value for money, which involved a holistic assessment of:

- Weighted scores for the qualitative criteria;
- Cost, and
- Overall commercial risk

The Evaluation Panel has finalised a detailed Recommendation Report recommending the Participating Councils approve the awarding of the following contracts for the City of Marion:

1. RFT 1 – Kerbside Collection to Cleanaway for a period of 7 years, with a 3 year extension option (7+3)
2. RFT 2 – Comingled Recycling Processing to VISY for a period of 3 years, with 3 +3 +1 year extension options (3+3+3+1)
3. RFT 2 – Food and Organics Processing to Peats for a period of 7 years, with a 3 year extension option (7+3)
4. RFT 3 – Bulk Bin Collection and Processing to Cleanaway for a period of 7 years, with a 3 year extension option (7+3)
5. RFT3 – Hard Waste Collection and Processing to Cleanaway for a period of 7 years, with a 3 year extension option (7+3) – note disposal only applicable to the City of Marion
6. RFT 3- Street Litter Bin Collection and Disposal to Cleanaway for a period of 7 years, with a 3 year extension option (7+3)

During the tender process the market was advised SRWRA was exploring the viability of building its own Materials Recovery Facility (“MRF”) to process recyclable material, and in the event SRWRA proceeds to construct a MRF, the City of Marion’s recyclable volumes would be directed to this MRF.

Any resultant contract with VISY would be entered into on this basis, and would enable the City of Marion to terminate with appropriate notice.

Anticipated annual expenditure under the proposed contracts amounts to approximately \$3.99m per annum.

In comparison to 2018/19 current costs of \$4.13m, the City of Marion is anticipated to save approximately \$140,000 per annum (3.4%, or \$1.4m over a potential 10 year contract term) across all proposed contracts. These anticipated savings were achieved after absorbing an additional annual cost of \$490,000 per year to process recyclable materials (reflecting the impact of the significant change in market conditions that has occurred in the recyclables industry in recent times).

In comparison to Council’s Long Term Financial Plan estimated total costs of \$5.75m per annum (which factored in increased costs of \$1.2m associated with escalation of collection costs, and increased costs in the recyclables industry), the proposed contracts are anticipated to deliver a significant saving of \$1.75m (30%) per annum against these forward projections (\$17.5m over a potential 10 year contract term).

In addition to financial benefits, other key outcomes achieved through this tender process in relation to the proposed kerbside collection arrangement with Cleanaway include:

- [REDACTED]
- Dedicated Education Officer (1 FTE) provided by Cleanaway at no additional cost (shared across the Participating Councils).
- Bin Audits, financial contribution from the Contractor of [REDACTED] every 2 years per Participating Council.
- Option for weekly FOGO and fortnightly Residual Waste collection with provision for an opt-in weekly Residual Waste collection.
- Bin repair/maintenance and replacement of damaged/stolen bins included in the collection price (Council to pay for new bins for new services).
- Resident Portal (online access) built by Cleanaway for waste collection information and communication with rate payers.
- Value added benefits at no additional cost:
 - New diesel trucks Euro 6 emissions standards
 - Vehicle Safety Pack including 6 cameras providing 360- degree driver visibility, electronic braking & emergency braking system and electronic stability program.
 - In-cabin computer technology to capture contamination information.
 - Customer Service Centre

- Council Portal
- Live chat, 1800 customer support.
- Improved daily, weekly, monthly and ad hoc reporting and data management to assist Contract Management and Performance Management.
- Support & Contribute to Community Events (eg Clean Up Australia Day events)

Appendix 1 contains a full summary of tender outcomes and benefits achieved for all Participating Councils across all proposed contracts.

It is recommended the Chief Executive Officer finalise the contract negotiations with the recommended tenderers and execute final contracts under delegation (commencing May 2020 on completion of existing waste contracts).

RECOMMENDATION

That Council:

1. **Note and endorse this report.**
2. **Pursuant to Section 37(b) of the Local Government Act 1999 authorise the Chief Executive Officer to finalise negotiations, and execute all documentation necessary to enter into contracts for the following waste services:**
 - a. **RFT 1 - Kerbside Collection with Cleanaway (7 + 3 years)**
 - b. **RFT 2 - Comingled Recycling Processing with VISY (3 + 3 + 3 + 1 years)**
 - c. **RFT 2 - Food and Organics Processing with Peats (7 + 3 years)**
 - d. **RFT 3 - Bulk Bin Collection and Disposal Service with Cleanaway (7 + 3 years)**
 - e. **RFT 3 - Hard Waste and Disposal Service with Cleanaway (7 + 3 years) – disposal only**
 - f. **RFT 3 - Street Litter Bin Collection and Disposal service with Cleanaway (7 +3 years)**
3. **In accordance with Section 91(7) and (9) of the Local Government Act 1999 the Council orders that this report, Council Solutions Kerbside Waste Tender Outcomes, any appendices and the minutes arising from this report having been considered in confidence under Section 90(2) and (3)(b) and (d) of the Act, except when required to effect or comply with the Council's resolution(s) regarding this matter, be kept confidential and not available for public inspection for a period of 12 months from the date of this meeting. This confidentiality order will be reviewed at the General Council Meeting in December 2019.**

DISCUSSION

Current Waste Arrangements

The City of Marion's existing kerbside waste contract (which encompasses kerbside collection of mobile garbage bins, collection and transportation of residual waste to Southern Region Waste Resource Authority "SRWRA", receipt and processing of recyclable and organic materials, and emptying of street litter bins) is with Solo Resource Recovery ("Solo").

Solo currently subcontracts the processing of recyclable materials to Visy, and organic material to Peats.

The current Solo contract began in 2006, and expires 30 April 2020, with Council having a budgeted cost for Solo in the 2018/19 financial year of [REDACTED]. Council disposes of its residual waste through a separate arrangement with SRWRA.

Councils waste expenditure allowance in the Long Term Financial Plan for 2020/21 and onwards is \$5.75m (an additional \$1.2m had been allowed to reflect anticipated higher annual recycling processing and collection costs, and excludes SRWRA waste disposal related costs).

Overview of Procurement Process

Council has previously endorsed the City of Marion participation in a joint Waste Services tender process (led by Council Solutions), following consideration of a S48 Prudential Management Review of Waste Services (GC190312F02).

The City of Marion is one of four councils together with Adelaide City, Charles Sturt and Port Adelaide Enfield councils (together the “Participating Councils”) that received Australian Competition and Consumer Commission (“ACCC”) authorisation to undertake collaborative procurement of Waste Management Services via three separate Requests for Tender (“RFT”), with different service scopes being released for:

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 - recyclable materials;
 - organic material; and
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- RFT 3 - Ancillary Services:
 - street litter bin collection;
 - bulk bin collection (for higher density areas and/or Council owned facilities; and
 - hard waste collection/disposal (disposal only applicable for City of Marion)

Council Solutions released the above three RFT packages on the 18 September 2018. A tender briefing session was held on 3 October 2018, and tenders closed on 12 December 2018.

The tender aims and objectives were to bring innovation to the service provision that could save the Participating Councils money, as well as provide efficiencies and outcomes in:

- Higher Value – but not limited to:
 - Customer Service
 - Safety and risk mitigation
 - Environmental outcomes
 - Quality
- Social responsibility – tracking and lifecycle of materials collected and processed
- Logistics efficiencies
- Technology advancements
- Waste to energy opportunities
- Auditing activities
- Route design (cross boundary servicing)
- Education and influence behaviour

Key points to note regarding the tender process:

- CEO’s of the participating Councils were required to sign off each step of the procurement process
- The procurement process has been managed by a Council Solutions procurement specialist
- A Tender Evaluation Panel (comprising the Council Solutions lead, and subject matter experts from each participating council) undertook the evaluation in accordance with an approved Tender Evaluation Plan
- All members of the Tender Evaluation Panel signed conflict of interest and confidentiality declarations
- Specialist input to the evaluation process was provided by BDO Australia (provision of commercial and probity advice), Rawtec (provision of technical advice), and Cowell Clarke Commercial Lawyers (provision of legal advice as required).

Overview of Evaluation and Contracting Process

Key steps involved in the tender evaluation process included:

- Tender evaluation commenced, and tenders were reviewed with initial scoring undertaken in January 2019
- Supplementary information sought from the tenderers during February 2019
- Shortlisted tenders invited to present to Evaluation Panel and site tours were undertaken in March/April 2019
- Interim recommendation report sent to Participating Councils for approval to proceed to negotiations – early May 2019
- Negotiation meetings with shortlisted tenderers – May/June 2019.
- Tender evaluation complete and final recommendation report issued – August 2019
- Tender evaluation report to Council 13 August 2019 (this report)

Subject to Council approval, final contract documentation is scheduled for August/September 2019, with contracts to commence effective 1 May 2020.

Meeting these timeframes is strategically important to enable new collection trucks to be ordered to ensure they can be built in time to commence delivery of services in May 2020.

Tenders Received

The following organisations submitted tenders for each tender package:

RFT 1 – Kerbside Collection - a total of 4 tenders received, being from:

- Cleanaway
- Suez
- Solo Resource Recovery
- JJ Richards

RFT 2 – Material Disposal/Processing - a total of 17 tenders received, being from:

Residual (4 received)	Recycling (6 received)	Food and Organics (7 received)
Cleanaway	Visy	Jeffries
Integrated Waste Services (IWS)	Adelaide Resource Recovery (ARR)	Peats
Adelaide Resource Recovery (ARR)	Re-Group	Cleanaway
	SKM	DeLorean
	Solo Resource Recovery	Adelaide Resource Recovery (ARR)
		Integrated Waste Services (IWS)
Solo Resource Recovery	Integrated Waste Services (requested to be withdrawn from this service stream)	Solo Resource Recovery

RFT 3 – Ancillary Services - a total of 13 tenders received, being from:

Bulk Bin Collection (5 received)	Hard Waste Collection (3 received)	Street Litter Bin Collection (5 received)
Veolia	Cleanaway	Solo Resource Recovery
Suez	Solo Resource Recovery	Veolia

Cleanaway	Suez	Suez
Solo Resource Recovery		JJ Richards
JJ Richards		Western Refuse

Evaluation Methodology

The tender evaluation was undertaken in a staged approach in accordance with the approved Evaluation Plan.

Stage one of the evaluation comprised a desktop review to confirm completeness and conformity of all Tenders. All Tenders received across all streams were deemed compliant with the requirements and subsequently the responses were forwarded to the Evaluation Panel to commence qualitative scoring.

Stage two of the evaluation involved the Evaluation Panel individually undertake qualitative scoring before the panel came together to reach a consensus score for all tenders using a scale of 1-10. This resulted in a weighted score out of 100 for each respondent which was used to support initial shortlisting decisions.

The qualitative criteria based on an assessment of the following weighted criteria:

- Capacity
 - Method of service delivery
 - Vehicles, plant and equipment
 - Innovation and improvement
- Capability
 - Management, staff, technical resources and subcontractors
 - Experience, referees, current commitments, business continuity and contract implementation program

Through this process the Evaluation Panel identified a range of clarification questions for all tenders where it was considered more information was required. Upon receipt of the clarification response the evaluation panel reviewed the consensus scores and subsequently some score were altered marginally.

The weighted qualitative consensus scores for each RFT package were used to rank the tenders and from here a shortlist of tenders was identified. The shortlisted tenders were then invited to present an overview of their tenders to the Evaluation Panel and address specific question that were issued to each tender in advance. In addition, site visits were undertaken by the Evaluation Panel to the residual processing facilities of the shortlisted tenders.

For the RFT 1 Kerbside collection package three tenders were invited to present. Under the RFT 2 Material Processing package, two tenders were invited to present for residual waste processing, two tenders were invited to present on food and organics processing, and one for comingled recycling. For RFT 3 ancillary services, four tenders were invited to present for bulk bins, four for street litter collection and three for hard waste collection.

After the presentation and site visit the Evaluation Panel revisited the qualitative scores. Where it was considered that a tenderer had provided more detail or better clarified on their tender submission the Evaluation Panel adjusted qualitative scores accordingly before final shortlisting.

The Evaluation Panel then assessed the shortlisted tenders to identify those that presented the most compelling value for money, which involved a balanced holistic assessment of:

- Weighted scores for the qualitative criteria
- Cost, and

- Overall commercial risk

Stage three involved Council Solutions undertaking commercial risk assessment of all Tenders which was presented to the Evaluation Panel.

Stage four of the evaluation process involved assessing tenders for cost competitiveness. Tenders were ranked for each stream on the basis of their first year's cost per service stream and also ranked using a Net Present Value over the initial contract term with a discounted cashflow of 5%.

Preferred Suppliers and Negotiation

An Interim Recommendation and Negotiation Plan was subsequently endorsed by each Participating Council identifying the following preferred suppliers who were taken through to a negotiation phase:

RFT 1 – Kerbside Collection

- Cleanaway
- Suez

RFT 2 – Material processing – Comingled Recycling

- Visy

RFT 2 – Material processing - Residual Waste

- Integrated Waste Service (IWS)
- Cleanaway

RFT 2 – Material processing - Food and Organics Processing

- Jeffries
- Peats

RFT 3 – Ancillary Service - Bulk Bin Collection

- Cleanaway
- Suez

RFT 3 – Ancillary Service - Hard Waste Collection

- Cleanaway
- Suez

RFT 3 – Ancillary Service - Street Litter Bin Collection

- Veolia
- Western Refuse
- Cleanaway

Recommended Tenderers

As a result of the negotiations the Evaluation Panel is recommending the Participating Councils approve the awarding of the following contracts. Financial outcomes achieved for the City of Marion have been identified, and Appendix 1 provides a summary of all outcomes achieved.

RFT 1 – Kerbside Collection

Recommend that Cleanaway be awarded the contract for all Participating Councils.

Cleanaway had the highest qualitative score from the evaluation process and also the lowest total cost for the provision of the Kerbside collection service. Cleanaway represented a cost saving to the City of Marion of approximately [REDACTED] in year one when compared to current costs.

RFT 2 – Comingled Recycling Processing

Recommend that VISY be awarded the contract for the City of Marion.

While the VISY proposal represented the most cost effective and lowest risk, it is anticipated it will result in additional cost to the City of Marion of approximately **\$490,000 per annum**, reflecting the adverse impact of the significant change in market conditions that has occurred in the recyclables industry in recent times.

During the tender process the market was advised SRWRA was exploring the viability of building its own Materials Recovery Facility ("MRF") to process recyclable material, and in the event SRWRA proceeds to construct a MRF, the City of Marion's recyclable volumes would be directed to this MRF.

Any resultant contract with VISY would be entered into on this basis, and would enable the City of Marion to terminate with appropriate notice.

RFT 2 – Residual Waste Disposal/Processing

The City of Marion was not part of the residual waste disposal tender due to our ongoing use of SRWRA.

RFT 2 - Food and Organics Processing

Recommend that Peats be awarded the contract for the City of Marion (their geographical location results in lower transportation costs to Cleanaway Lonsdale).

Peats offered savings of approximately [REDACTED] in year one when compared to current costs.

RFT 3 – Ancillary services – Bulk Bin Collection

Recommend that Cleanaway be awarded the contract for all Participating Councils.

Cleanaway offered an overall saving across all participating Councils of around [REDACTED] in year 1 compared to current costs. The City of Marion currently has a small number of bulk bins, and is likely to take advantage of the proposed arrangement into the future as major developments occur (eg Tonsley) which may require the provision of waste services via bulk bins (rather than MGB's).

RFT 3 – Ancillary services- Hard Waste Collections and Disposal

Recommend that Cleanaway be awarded the contract for all Participating Councils.

The City of Marion undertakes hard waste collections in-house, and is proposed to take up the disposal element of this proposed arrangement (which includes bulk disposal of hard waste, and also tip ticket/mattress disposals).

RFT 3- Ancillary services- Street Litter Bin Collection

Recommend that Cleanaway be awarded the contract for the City of Marion.

Cleanaway represented a cost saving to the City of Marion of approximately [REDACTED] in year one compared to our current costs.

Summary of Anticipated Savings and Outcomes Achieved

In comparison to 2018/19 current costs of \$4.13m, the City of Marion is anticipated to save approximately **\$140,000 per annum (3.4%, or \$1.4m over a potential 10 year contract term)** across all proposed contracts. These anticipated savings were achieved after absorbing an additional annual cost of \$490,000 per year to process recyclable materials (reflecting the impact of the significant change in market conditions that has occurred in the recyclables industry in recent times).

In comparison to Council's Long Term Financial Plan estimated total costs of \$5.75m per annum (which factored in increased costs of \$1.2m associated with escalation of collection costs, and increased costs in the recyclables industry), the proposed contracts are anticipated to deliver a significant saving of **\$1.75m (30%) per annum against these forward projections (\$17.5m over a potential 10 year contract term).**

Appendix 1 contains a full summary of tender outcomes and benefits achieved for all Participating Councils across all proposed contracts.

Next Steps

The proposed next steps include:

- Obtaining each councils approval to award contracts by mid to late August 2019
- Advise successful tenderers by late August 2019
- Finalising contract terms and conditions with successful tenderers and undertaking legal review by August/September 2019
- Formal signing of contracts by September 2019
- Contracts commence May 2020

Transition Plan

The City of Marion's incumbent provider has not been successful under these tender processes, and this relationship will require careful management to ensure waste services continue to be provided efficiently and effectively to our residents until the end of our existing contract.

A Transition Plan will be developed to document activities required to be undertaken to ensure a successful transition from the current to new suppliers.

Customer Service and Community Implications

Customer service was a key criterion in the tender process across all tender packages and as such was also a priority for the Evaluation Panel when assessing tenders.

All preferred tenderers have committed to a range of customer service initiatives, including technologies that support improved levels of customer access to data and information. Online web platforms to support customer enquiries was a strong feature for the services.

Environmental Implications

Across all tender packages the Evaluation Panel placed a strong focus on increasing recycling and reducing the amount sent to landfill as well as other environmental benefits.

Under RFT 1 - Kerbside collection, all trucks will be fitted with up to five cameras linked to the in-vehicle tracking system. This system offers advances technology to help manage and reduce contamination in the bins resulting in more recycling and less waste to landfill. Cleanaway have also committed to introducing 4 electric trucks as part of the contract and will operate a carbon neutral fleet through the purchase of carbon offsets.

Under all the tender packages improved data and reporting was also a focus, including better reporting on flow of material to either end or secondary markets. This will help Council monitor and understand how material is processed once collected and identify areas for improvement.

Community Engagement/Consultation

No specific community education has been undertaken as part of the Council Solutions tender process.

However there will be a number of community engagement activities planned to help support the transition to the new contracts (e.g. informing residents of new contact numbers etc.) as well as information to support our community to maximise the performance by increasing recycling and reducing the amount we send to landfill.

Cleanaway are also proposing the provision of a dedicated Waste Education Officer at no additional cost, shared across all Participating Councils, to supplement existing council resources focussed on community education.

Risk Management/Legislative Implications

A comprehensive risk management assessment was undertaken as part of the Council Solutions tender process.

Conclusion

The City of Marion is one of four Councils that participated in the Council Solutions waste services joint procurement project. This project has overseen the procurement of a wide range of waste and recycling services for the participating Councils which include the Cities of Adelaide, Charles Sturt, and Port Adelaide Enfield.

A comprehensive tender evaluation process has now been completed and the Evaluation Panel is recommending that the participating Councils approve the awarding of the following contracts:

Following the evaluation process, the Evaluation Panel has finalised a detailed Recommendation Report recommending the Participating Councils approve the awarding of the following contracts for the City of Marion:

1. RFT 1 – Kerbside Collection to Cleanaway for a period of 7 years, with a 3 year extension option (7+3)
2. RFT 2 – Comingled Recycling Processing to VISY for a period of 3 years, with 3 +3 +1 year extension options (3+3+3+1)
3. RFT 2 – Food and Organics Processing to Peats for a period of 7 years, with a 3 year extension option (7+3)
4. RFT 3 – Bulk Bin Collection and Processing to Cleanaway for a period of 7 years, with a 3 year extension option (7+3)
5. RFT3 – Hard Waste Collection and Processing to Cleanaway for a period of 7 years, with a 3 year extension option (7+3) – note disposal only applicable to the City of Marion
6. RFT 3- Street Litter Bin Collection and Disposal to Cleanaway for a period of 7 years, with a 3 year extension option (7+3)

Attachment

#	Attachment	Type
1	GC190813 Appendix 1	PDF File

Appendix 1

Summary of Tender Outcomes and Benefits Achieved for all Participating Councils

RFT1: Cleanaway

- Respondent with the highest qualitative score from the Evaluation Process. In addition, the lowest total cost for provision of RFT1 Kerbside Collection Service.
- () cost reduction per annum across all Participating Councils. The cost reduction is based on the schedule of rates tendered multiplied by the base number of bins per service stream advised by each Participating Council.
- Estimated total saving of \$21 million over the Term of the Contract (7+3 years) compared to current Kerbside Collection contracts (using NPV with 5% discount rate over 10 years).
- Bin repair & maintenance and replacement of damaged/stolen bins included in the collection price.
- Supply of new bins is charged separately.
- Resident Portal (online access) built by Cleanaway for waste collection information and communication with rate payers.
- Dedicated Education Officer (1 FTE) provided by Cleanaway at no additional cost (shared across the participating Councils).
- Bin Audits, financial contribution from the Contractor of () every 2 years per Participating Council.
- Option for weekly FOGO and fortnightly Residual Waste collection with provision for an opt-in weekly Residual Waste collection.
- Value added benefits at no additional cost:
 - At least 4 Electric collection trucks by 2021.
 - Carbon credit offsetCarbon credit offset
 - New diesel trucks Euro 6 emissions standards
 - Vehicle Safety Pack including 6 cameras providing 360- degree driver visibility, electronic braking & emergency braking system and electronic stability program.
 - In-cabin computer technology to capture contamination information.
 - Customer Service Centre
 - Council Portal
 - Resident Portal
 - Live chat, 1800 customer support.
 - Improved daily, weekly, monthly and ad hoc reporting and data management to assist Contract Management and Performance Management.
 - Support & Contribute to Community Events (eg Clean Up Australia Day events)

RFT2: Residual Waste: Cleanaway

- 30% reduction of municipal solid waste to landfill.
- Cost reduction – [REDACTED]
- [REDACTED] saving on Residual Waste gate fee (excl EPA Levy)
- Estimated saving of [REDACTED] over the Contract Term combining both the Gate Fee and Solid Waste Levy potential increases over the Contract Term (using NPV 5% discount rate).
- Improved daily, weekly, monthly and ad hoc reporting and data management to assist Contract Management and Performance Management.
- Cleanaway will allow the negotiated contract rates and Solid Waste rebate to apply from 1 May 2020 for CoCS, saving an estimated additional [REDACTED]
- CoPAE has option to opt-in 1 May 2024.
- Residents to receive 25% discount off gate fee for cars and trailers disposing waste at Wingfield, Welland and Lonsdale Resource Recovery facilities.
- Education assistance via site/facility tours and Open Days co-ordinated using the Resident Portal.

RFT2 Comingled Recycling: VISY

- Removal of contamination penalties
- Removal of compaction penalties
- Education assistance incorporating MRF facility tours and Education centre programs for schools ('Project R').
- Bin audit assistance and cost sharing with Councils.
- Improved reporting of recovered resources and end market destinations.
- Improved annual Rise & Fall price management (subject to final negotiation)
- Improved contract management and participation on Councils' Performance Management Committee

RFT2 FOGO: Jeffries/Peats

- [REDACTED] cost reduction across all participating Councils which equates to an estimated saving of [REDACTED] over the Contract Term (7+3 years) compared with current FOGO contracts.
- Improved management and reporting of contamination
- No penalties for contamination
- Education assistance incorporating site/facility tours for schools and residents.
- Bin audit assistance via financial and in-kind support.
- Improved mass balance reporting of recovered resources and end market destination
- Support community and Council Events, providing waste bins and collection of food/organic waste.
- 2 for 1 product offer to residents ('buy one get one free' compost bags).
- Improved monthly and ad hoc reporting to assist Contract Management and Performance Management.
- CoPAE may opt-in from 1 May 2024

RFT3 Bulk Bins: Cleanaway

- [REDACTED] cost reduction across all participating Councils which equates to an estimated saving of \$1 million over the Term of the contract (7+3 years) in comparison with current Bulk Bin Collection and Disposal contracts.
- Supply of new bins
- Repair, Maintenance and replacement of damaged/stolen bins
- Improved daily, weekly, monthly and ad hoc reporting and data management to assist Contract Management and Performance Management.
- Customer Service Centre, Council Portal, Resident Portal, 1800 customer support.
- Improved contract management

RFT3 Hard Waste: Cleanaway

- [REDACTED] pa including Solid Waste levy) cost reduction across all participating Councils which equates to an estimated saving of [REDACTED] (including the Solid Waste Levy) over the Contract Term (7+3 years) in comparison with current Hard Waste Collection and Disposal contracts.
- Improved daily, weekly, monthly and ad hoc reporting and data management to assist Contract Management and Performance Management.
- Customer Service Centre, Council Portal, Resident Portal with live chat, 1800 customer support.
- Improved contract management

RFT3 Street Litter Bins: Cleanaway/Veolia

- Cost reduction for CoM using Cleanaway [REDACTED]
- Veolia lowest cost for CoCS and CoPAE
- Improved reporting
- Improved contract management